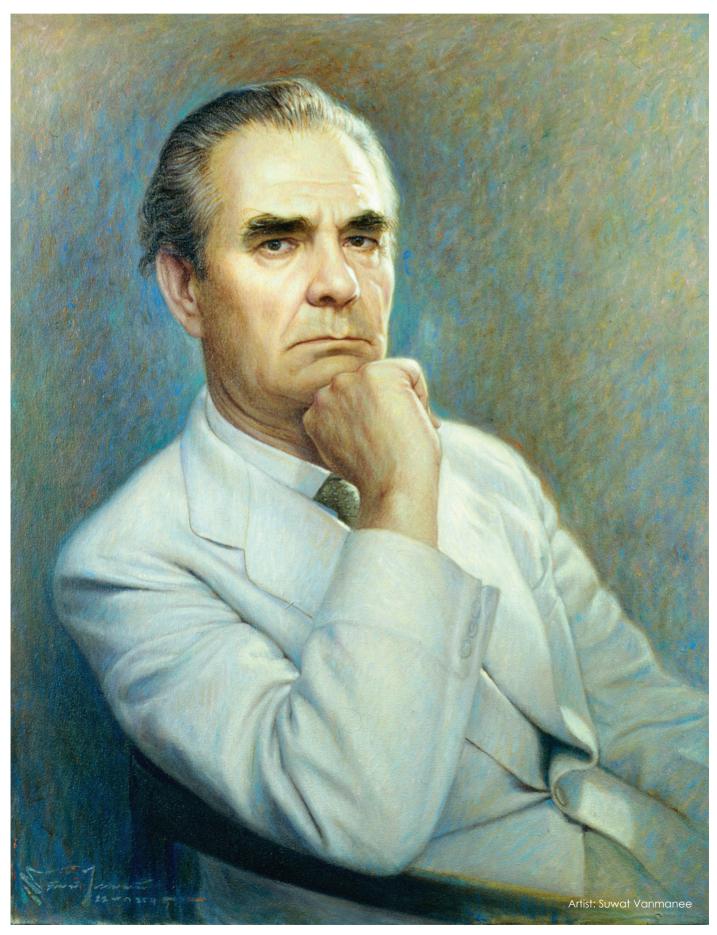




The Business Magazine of the Thai - Italian Chamber of Commerce





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PRESIDENT'S MESSAGE

Federico Cardini President



Dear TICC Members and Friends,

I would like to extend my heartfelt greetings for the fall season to all. I am delighted to present you our third issue of INFORMA 2019 with business information from our partners in Italy and information about products from Thai market.

We had some impressive accomplishments in the last few months. The Chamber was a major promoter organizer, together with Mr. Valerio Morini, Dante Alighieri Representative, and Mr. Ugo Boni, the First Counsellor of the Embassy of Italy, in an important event for the celebration of Mr. Corrado Feroci's birthday on September 15, 2019 at Silpa Peerasi House. We hosted a seminar with several exclusive interviews to the students of the Great Italian – Thai artist

Among many noteworthy events, the Authentic Italian Table event held in Phuket, Bangkok and Chiangmai during the last week of June 2019 had numbers of guest attended. We plan to continue our commitment in promoting the best Italian Food and Beverages with the Masterclass and Sommelier Mr. Luca Lodoli, last September 11, 2019.

The Chamber also continues to support both Thai and Italian Jewelry Industry. This year is marked as the second year of activity with TICC, participating in the Bangkok Gems & Jewelry Fair last September 10 - 14, 2019.

In addition, the last quarter of this year is fully occupied with many important plans and collaborations with the Italian Embassy, ENIT (Italian Tourist Authority) and Italian Trade Agency. Furthermore, our members in Italy can also benefit of the support of Banca Popolare di Sondrio based in Sondrio being a major hub for business purposes. We are also expecting the wonderful medical services and health insurance event in Thailand, several seminars about investment and business opportunities, including the launches of Ospitalita' Italiana and True Italian Taste on November 19, 2019 at the Gaysorn Urban Resort, celebrating the opening of the Italian Cuisine Week of 2019.

To highlight the importance of TICC Corporate Social Responsibility' activities, the Chamber is delighted to welcome you all to join the most looking forward event of the year, Christmas Gala Dinner to be held on December 12, 2019 at Shangri-la Hotel. It is a special event to have a celebration, and in the same time, supporting people in need.

With our commitment to promote the excellency of the Italian business with the support of the Thai entrepreneurs, we will be organizing more events in Phuket and Chiangmai as well.

I would like to thank all of our member for the support you have shown us and for actively being a part of our Chamber. I look forward to our continued relationship in 2019!

Arrivederci, Federico Cardini





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BANCA POPOLARE DI SONDRIO BUSINESS SCHOOL: A NEW E-LEARNING PLATFORM FOR FOREIGN MARKETS

Founded in 1871, Banca Popolare di Sondrio is one of the first popular Italian banks that was inspired by the popular cooperative banking movement.

Over the time and thanks to the gradual expansion of its activities, the bank, born in Sondrio town in the northern Italian Region of Lombardy, increasingly gained more regional dimensions. Despite branch openings have traditionally taken place mainly in Lombardy and in Lazio, recently the bank has taken some steps outside its traditional area, especially in the northern Regions of Emilia Romagna, Liguria, Piedmont, Trentino Alto Adige, Valle D'Aosta and Veneto. While operating nationwide, the bank managed to keep strong ties with the area of origin and make this link a key competitive asset, offering its customers (families, professionals, small and large companies, public institutions, etc.) services to satisfy their everyday banking, financial or insurance needs.

Nowadays Banca Popolare di Sondrio has 481 branches and is the leading company of the homonymous Group. The bank's capital, which stands at around 1.360 million Euros, is currently shared among over 169.500 Shareholders, most of whom are customers. As at 31st December 2018, equity came to 2.366 million Euros while customer loans and receivables amounted to 25.844 million Euros, direct collection at 28,290 million Euros. indirect deposits for 28.619 million Euros and 110 million Euros as consolidated net profits. The bank employs more than 2.700 persons. In 2019 Fitch Ratings assigned BPS BB+ rating for Long Term and B for Short Term with a Stable Outlook, while Dagong Europe Credit Rating assigned a Long-Term Credit Rating as BBB, Short-Term Credit Rating as A-3.

Banca Popolare di Sondrio has also a strong international vocation. Thanks to its 54 desks abroad, a worldwide network of 1.730 correspondent banks and more than 35 foreign currencies traded it has improved its international standing, gaining full expertise and market leadership in the field of pensions payment towards Italy and between foreign countries, achieving a high position in the Italian foreign transactions ranking and obtaining the ISO 9001:2008 Quality

Management System Certification for almost all the international division departments. The bank offers complete and personalized assistance to both private and corporate clientele for every eventual need in dealing with alobal markets, foreign counterparts and internationalization process, cooperating with important international institutions all over the world, such as Assocamerestero, and taking part to the Trade Facilitation Programmes.

The bank commitment to international affairs it is also shown by its participation to the UN Global Compact, which started in 2004 with the subscription of the Ten Principles on human rights, labour, environment and anti-corruption and is renewed year by year with the Communication On Progress on Corporate Sustainability.

Banca Popolare di Sondrio is also an active player in the European scenery, as founding member of Coopération Bancaire pour l'Europe (CBE) - GEIE, a Brussels-based company established in 1992 with the purpose of taking full advantage of European opportunities and developing information services, consulting and assistance to customers interested in EU projects, public tenders and

funding programs.

Moreover, Banca Popolare di Sondrio has always been paying attention to the educational field, both through classroom training in collaboration with specialists and lecturers and e-learning training. Considering the increasing competitiveness and complexity of international trade, it is fundamental to keep up with the changing economic and geopolitical environment, not only for the bank's customers but also for employees.

For this reason, in May 2019 a new e-learning platform called "Banca Popolare di Sondrio Business School" was launched, with new contents and a more user-friendly framework. The idea was, on one side, to provide useful and updated information for companies already operating worldwide or willing to internationalize their activities, and, on the other side, to train employees on international themes in order to successfully support their customers.

In more detail, four main types of contents have been developed:

Tools for internationalization, which aim is to identify best practices in the following fields: selling strategies, international trade shows, digital

marketing and multicultural negotiation (e.g. International digital marketing, organizational structure for internationalization, web marketing etc.);

Technical courses for international trade, which include teachings on how to better understand and manage all the risks linked to foreign and different institutions, currencies, rules and governments (e.g. International economic sanctions, tax systems, contracts and international agreements, transports and customs, Business Plan, intellectual property etc.);

Banking tools for foreign markets, which are specifically linked to financial and banking products useful to support companies and professionals in their internationalization processes (e.g. Trade finance, etc.);

Learning pills, which are brief news concerning significant subject matters, current events or particularly intercountries, esting created together with national and international partners (e.g. Country presentation China, Country presentation Thailand, Digital marketing etc.). All contents are updated frequently and available for free for customers registered in the platform.

For more information go check on the following link https://businessschool.popso.it



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Ms. Giulia Bombardieri

Banca Popolare di Sondrio, International Department



ASEAN Economic Community News

ASEAN Telecommunications Council

ASEAN telecommunications regulators. OTT service providers, and network service providers met in Bangkok this month at the ASEAN Telecommunication Regulators' Council (ATRC) to discuss OTT service management and regulation. Over the top (OTT) is the term used for media services offered directly to viewers over the Internet that bypass traditional cable, broadcast, and satellite platforms. With the rapid growth of OTT services, properly regulating them has been a continuing challenge for governments and regulators, especially over taxation matters. The four main agenda items at the ATRC meeting were OTT business enhancement, consumer protection, economic contribution, and guidelines for ASEAN which include licensing, self-regulation, industry promotion, and digital service charges.

WWF Sustainable Banking Assessment

In its recently released 2019 Sustainable Banking Assessment (SUSBA), the World Wide Fund for Nature (WWF) maintains that ASEAN banks are delaying their response to climate change and environmental degradation which could lead to financial instability and social unrest. The WWF assessed 35 ASEAN banks using six factors: policies, processes, people, products, and bank portfolio. The study found that out of the 35 assessed banks, only 4 banks from Thailand and Singapore fulfilled at least half of the study's 70 criteria and 51% of all the banks fulfilled less than a quarter of them. Positively, 74% made improvements compared to 2018 and

some banks prohibited the financing of new coal power plants and implemented no-deforestation commitments. Demand for overall green investment is expected to keep growing, but the 51% of the assessed banks offering green financial products mainly focus on renewable energy.

Regional Online Fraud

A new report by a multinational professional services company says that financial institutions worldwide are losing billions of dollars a year due to transaction and digital fraud. One of the consequences of technology and the internet transforming the payment market is the commensurate growth of online data fraud. Experts say that ASEAN is the most vulnerable region for fraud in Asia Pacific (APAC). Southeast Asian losses were 40% of APAC's total fraud losses of US\$650 million. The leading fraud method in ASEAN is the bot attack, especially in Vietnam, Singapore, and Indonesia. Thailand and Malaysia are prone to click flooding and the Philippines is susceptible to install hijacking. The strength of the region's losses is attributed to ASEAN's significant scale of markets and the extensive mobile internet penetration in the region.

ASEAN Bamboo Congress

The first ASEAN Bamboo Congress was held in the Philippines this month and was attended by government officials, scientists, and researchers from ASEAN and representatives from Brazil, Qatar, Peru, and the World Bamboo Organization. A versatile renewable resource, bamboo protects the environment and can reduce the demand for traditional

wood-based products. The Congress resolved to enhance partnerships to help generate science-based strategies to improve the conditions of bamboo forests and dependent industries in ASEAN and share best practices to increase the appreciation and acceptance of bamboo as a cost-effective green product as an alternative to plastic, metal and wood materials.

Myanmar Update New Copyright Law

Myanmar recently enacted its new Copyright Law which replaces the previous Copyright Act of 1914. The new law includes updated definitions of performance and broadcasting and deems computer programs as works of writing. Foreign works created by non-citizens or non-residents will only be afforded protection if they are first published in Myanmar or published in Myanmar within 30 days of publication abroad. Copyright protection is in force during the creator's life and for 50 years after death. Audiovisual works and films are protected for 50 years from the release date, and works of applied art are protected for 25 years.

Malaysia Watch Digital Content Ecosystem Policy

Malaysia announced that it will finalize the country's Digital Content Ecosystem (DICE) policy by the end of the year. DICE will focus on strengthening human capital and the industry's value chain, driving the commercialization of intellectual property, and bringing the ecosystem up to global standards. Malaysia's animation and gaming sectors continue to grow and attract foreign

direct investment and provide jobs to local software developers, graphic designers, and illustrators.

Singapore News Economic Challenges

Experts anticipate seeing more soured debt for Singapore companies as the country's economy will be increasingly affected by the US-China trade war. Singapore has already cut its economic growth forecast to almost zero for 2019. Excluding banks, borrowers in the Singapore dollar bond market face US8.6 billion of bonds maturing in 2020.

Indonesia Update Deforestation Ban

Indonesia's temporary moratorium on forest-clearing permits for plantations and logging became permanent this month. The moratorium was first put in place in 2011 and has been continually extended since then. It prohibits the conversion of primary natural forests and peat lands into oil palm, pulpwood and logging concessions. Critics say that the moratorium is not effective and that deforestation has not slowed in the areas covered by the ban. Loopholes in the moratorium are being blamed for this. While primary forests are protected, secondary forests, defined as any forest that has been previously logged, are not. This has led to the deliberate logging and clearing of primary forests for the purpose of degrading them and changing their classification to secondary forest.

Brunei News SME Consulting

To boost the competitiveness of the county's small and medium-sized enterprises (SMEs) and help bring them up to international standards, Brunei's Darussalam Enterprise (DARe) agency is offering fully-sponsored consultancy programs. Companies wishing to achieve certification in Good Manufacturing Practices (GMP), ISO 9001, and ISO 2200 can apply. An appointed expert will direct the consultancy and guide the business through the certification process over a six-month period.

THAILAND LEGAL REVIEW

Immigration Update Medical Certificate for Work Permits

A new Employment Department regulation on the Medical Certificate requirement for all work permit applications came into immediate effect on August 19, 2019. Under the new regulation, all Work Permit applications must now include a Medical Certificate, including applications filed under the Thailand Board of Investment (BOI), the

Industrial Estates Authority of Thailand (IEAT), and the Petroleum Act (PA). In the past, Medical Certificates were not required for Work Permit applications filed under the BOI, IEAT, and PA as these work permits were issued through special schemes under the BOI Act. the IEAT Act, and the Petroleum Act. The required Medical Certificate must be obtained from a licensed medical doctor in Thailand. The Medical Certificate must be issued within 30 days before filing the work permit application. The Medical Certificate must confirm that the work permit applicant is in good health, able to work in Thailand, and free from the followings 6 diseases: leprosy, tuberculosis, drug addiction, alcoholism, elephantiasis, and stage-3 syphilis. It is highly recommended that work permit applicants use the Medical Certificate template designated by the Employment Department.

Corporate Law News

New Type of Right to Use Immovable Property – Appurtenant Property Rights On November 27, 2019, under the Sap-Ing-Sith Act (Act), a new type of right to use immovable property will become effective. Sap-Ing-Sith, appurtenant property rights, will be an additional mechanism whereby a real estate owner can create a registered real right to use their real property or immoveable property which can be transferred to a third party. Sap-Ing-Sith should be considered as a new real right in addition to the existing real rights in the Thai Civil and Commercial Code. Sap-Ing-Sith will be an alternative mechanism for real estate owners to enjoy the benefits attached to such immovable property rather than just a renting mechanism which has certain legal limitations. The significant points of the Sap-Ing-Sith Act include:

1.Sap-Ing-Sith is defined as the right to utilize immovable properties, and such right is transferable to any third person or by way of inheritance. In addition, it can be used as collateral by means of mortgage.

2.Immovable properties include: (i) Land with title deed, (ii) Land with structure(s) situated thereon, and (iii) Condominium units under the Condominium Act.

3.To establish Sap-Ing-Sith, the owner of an immovable property shall apply with the competent authority, and the right to utilize Sap-Ing-Sith shall not exceed 30 years. However, for the establishment of Sap-Ing-Sith over immovable property which has been mortgaged or has been used as collateral in compliance with Business Security Act or has any existing registered rights over the related land title deed or condominium title certificate, it shall

only be undertaken upon receiving written consent from related mortgagee, collateral receiver, or person having such registered right, as the case may be

4.Sap-Ing-Sith is indivisible. The immovable property which has been used for the creation of such Sap-Ing-Sith shall cover a specific land title deed or a specific condominium unit.

5.After receiving Sap-Ing-Sith registration, the owner of the immovable property is no longer able to establish any proprietary interest over such immovable property unless receiving written consent from the related holder of the Sap-Ing-Sith. However, the owner of such immovable property will have right to transfer ownership of such immovable property to any third party or can use such immoveable property as collateral by means of mortgage or as business security.

6.The owner of the immovable property may terminate the Sap-Ing-Sith before the end of the grant period of use provided that such termination shall not affect the right of the third party, who has, for value and in good faith, acquired and registered their right.

7.The holders of the Sap-Ing-Sith shall have all rights, duties, and obligations over the immovable property with Sap-Ing-Sith as if the owner of the immovable property, but excluding the right to follow and recover from any person not entitled to detain it and the right to prevent any unlawful interference with such immovable property

8.The holder of the Sap-Ing-Sith is able to create, modify, or enlarge any structure. However, at the expiration of the Sap-Ing-Sith, any structure shall be vested with the owner of the immovable property, unless otherwise agreed upon by the owner of the immovable property and the holder of the Sap-Ing-Sith. Nevertheless, this concept shall not apply to condominium units.

9. Any juristic acts to the Sap-Ing-Sith shall be made in writing and registered with the competent authority.

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The 64th Bangkok Gems & Jewelry Fair Welcomed More Foreign Buyers Generating 70 Million USD in Revenue, 13% Increase in Foreign Visitors

Banakok, September 20th, 2019 - Miss Banionaiitt Anasusinah, Director General of the Department of International Trade Promotion (DITP) revealed that the 64th Banakok Gems & Jewelry Fair organized by the DITP, Ministry of Commerce on September 10-14, 2019 at IM-PACT Muana Thona Thani under the theme of Thailand's Magic Hands: The Spirit of Jewelry Making was highly successful. The fair attracted over 13 percent more foreign visitors compared to the September 2018 edition due to higher interest in Thai gems and jewelry products as well as heightened confidence of foreign buyers towards the quality of the products and security of the event itself. Over the five days of the event, sales generated totaled 70 million USD, demonstrating the potential of Thai businesses, manufacturers, and designers in crafting high-quality gem and jewelry products that are recognized worldwide, which have driven Thailand to become one of the world's gems and jewelry trading and manufacturing hub.

Miss Banjongjitt disclosed that the 64th Bangkok Gems and Jewelry Fair welcomed 15,188 visitors from 110 countries during the five days of the event, accounting for 7,237 foreign visitors, a 13.08 percent increase from the September 2018 edition of the fair, demonstrating growing interest in Thailand's gem

and iewelry products amona overseas buvers as well as confidence in the safety and security of the event amidst volatile trade situations in many parts of the world. Trade generated at the event totaled 70 million USD, with immediate sales worth 16 million USD. Products with the highest value of trade at the fair were Gemstones at 24 million USD (accounting for 34.3 percent of all sales), Silver Jewelry at 16 million USD (22.9 percent), Fine Jewelry at 15 million USD (20.9 percent), Machinery at 6 million USD (8.8 percent), and Diamonds at 3 million USD (4.2 percent).

At the opening ceremony of the 64th Bangkok Gems & Jewelry Fair, Mr. Jurin Laksanawisit, Minister of Commerce of Thailand revealed that, "The 64th edition of the Bangkok Gems & Jewelry Fair is held under the theme of "Thailand's Magic Hands: The Spirit of Jewelry Making" which showcases the uniqueness of Thailand's gems and jewelry products that have been made by talented craftspeople together with the new generation of designers with creative ideas. These characteristics have propelled Thailand to become the manufacturing and trading hub for international traders, or the Jewelry Hub, that has been internationally recognized for its unique jewelry, high quality, creative designs, and the use of new technology together with the craftsmanship of Thai artisans."

The Banakok Gems and Jewelry Fair is an international aem and iewelry trading platform that offers a stage for Thai entrepreneurs, manufacturers, and designers to present the best aem and iewelry products to international markets in line with the government's policy to promote exports across all main industries by maintaining and expanding existing export markets, penetrating new markets, and reviving former markets that have shown potential for growth. In 2018, the total export of gems and jewelry products (including gold) was the third highest among all industries in the country and was worth approximately 12 billion USD. The industry has been immensely important to Thai people, creating jobs and income for communities, with over 1.2 million workers in this industry nationwide. Thus, the gem and jewelry industry has always been one of the key pillars of development for Thailand.

Meanwhile, buyers, sellers, and visitors participated in various activities to promote trading at the fair, from the networking reception, seminar on jewelry-related topics, jewelry-making demonstrations, to special exhibitions such as The New Faces zone that featured small-and medium-sized enterprises from across the country participating in the fair for the first time, and The









Jewellers as well as the Innovation and Design Zone that highlighted products from designers with creativity and innovative techniques that are driving Thailand's gem and iewelry industry to new heights.

Moreover, participants at the 64th Bangkok Gems and Jewelry Fair expressed their positive feedback for this international gem and jewelry trading show that has offered new business opportunities to the gem and jewelry industry in Thailand while showing the potential of Thai artisans and manufacturers to the world.

"We appreciate the expertise of Thai artisans and their craftsmanship. This is the reason why we choose our production base here and we have planned to expand further in other parts of the country because Thailand is in a strategic location for doing business," said Mr. Nils Johan Helander, Senior Vice President, Manufacturing & Managing Director, Thailand – PANDORA, a world-class jewelry manufacturer and distributor.

"Thai jewelers have their outstanding design. It's great that the Department of International Trade Promotion supports young designers to have an opportunity to participate in the important event in the jewelry industry like the Bangkok Gems and Jewelry Fair," said Mr. Igor Kadzhala from Jewellery Russia Magazine.

"We've been participating in the show for over 20 years, it's very important show as you can see in the region with so many participants here and there. You can meet a lot of people from around the region, be it ASEAN, and be it worldwide globally," said Mohammed Mahallati, Vice President of Mahallati.

"Nice to see wide range of jewelry made from different and unique types of materials," said June Bairstow, OZePINS Handcrafted Gold and Silver Jewelry, US.

The 65th Bangkok Gems and Jewelry Fair is being held on February 25-29, 2020 at Challenger Halls 1, 2 and 3 at IMPACT Muang Thong Thani. For more information and registration, visit www.bkkgems.com or call 1169 DITP call center.

Department of International Trade Promotion September 19, 2019

SILPA BHIRASRI'S DAY













The Thai-Italian Chamber of Commerce, in collaboration with Baan Ajarn Farang (Silpa Bhirasri's Place), Silpa Bhirasri Research Center, Craftsman, and Dante Alighieri Society Banakok, successfully organized the special event "Corrado Feroci and the Siam – A grumpy Tuscan man in the land of smiles", on the 15th of September 2019, from 11 AM to 8 PM, at Baan Ajarn Farang (Silpa Bhirasri's Place), in memory of the famous Italian-Thai artist Prof. Corrado Feroci, a.k.a. Silpa Bhirarsi, born 127 years ago.

The event was aimed to celebrate the legacy he created both in Thailand and Italy.

A presentation remembering his legacy was given by Mr. Valerio Morini, movie director and expert about Silpa's life and artistic achievements. Special guests for this day was M.L. Chittawadi Chitrabongs the great-grand-daughter of H.R.H. Prince Naris who revealed some unpublished and recently discovered photos of Feroci and the Prince together, and the finding of a believed lost

statue of the Prince made by Feroci around 1930. Ms. Chittawadi also pointed out to the importance of preserving Baan Plainern, the ancient residence of the Prince Naris which is currently threatened by the construction of a huge building in its immediate vicinity.

The second part of the meeting was an emotional interview of a few former students of Corrado Feroci. Some of them are well known national artists with a long and successful career. Despite being around 80 years old, strong emotions appeared in their eyes every time they remembered and spoke about heir beloved master who changed their lives forever.

The organizers would like to thank all the participants and generous sponsors including Music For Life Foundation, Rolling Stone Pizza, Grin Green International, Leo Beer, Bootleg Brothers Brewing Co., Arcadia Fine Foods, Beer Sivilai, Maha Nakhon Brewing, Orn the Road, and Diyalo Griha.







For further information, please contact: +66 02 2558695 #109 or fellowship3@thaitch.org







CHARITY GALA DINNER

12 December 2019 6:30 PM - 10:00 PM Shangri-La Hotel Bangkok Price: 3,500 THB / Seat



























For more information, please contact: reservations@thaitch.org or call us at 02 255 8695 ext 101











On September 11th, 2019, Thai-Italian Chamber of Commerce hosted Vendemmia Italiana and would like to thank all the influencers, participants and attendees that attended this wine masterclass under the True Italian Taste, event fostered by the Italian Ministry of Economy and Development.

We would like to especially thank Mr. Luca Lodoli, our wine sommelier, for conducting this wine master class and sharing his valuable expertise and insights.

We would like to highlight our special appreciation and gratitude to our sponsors Italasia Group for the exquisite wine selection from the regions of Veneto, Tuscany and Basilicata. Furthermore, we thank San Benedetto water and Contratto cocktails which were served to all those who were present.





















WEEK OF ITALIAN CUISINE IN THE WORLD



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SINGAPORE AN INVESTMENT HUB

Strategically located at the very heart of Asia with a land area of 721 kmq, Singapore is one of the smallest nations of the world yet consistently ranked among one of the easiest places for doing business¹. Its strategic location and highly open economy make it attractive for foreign companies looking to conduct business there.

This article provides a very preliminary overview on doing business in Singapore, navigating you through the most common business structures and tax framework requirements to invest, either as a person or a corporation.

In Singapore the most common structures for doing business are the following:

	REPRESENTATIVE OFFICE	BRANCH OFFICE	PRIVATE COMPANY LIMITED BY SHARES
Ownership:	N/A because is an administrative arrangement of the foreign corp.	N/A because is deemed an extension of the foreign corporation	Can be 100 % foreign ownership
Shareholding:	N/A	N/A	1 to 50 shareholders
Staff Hiring:	Less than 5 employees	No restrictions	No restrictions
Officers:	1 Chief Representative ordinarily resident in Singapore.	At least 1 Authorized Representative ordinarily resident in Singapore.	At least 1 Local Director ordinarily resident in Singapore.
Duration:	3 years	Register forever until closed	Register forever until closed
Annual Return Filing:	N/A	Required	Required
Name:	Same as the foreign corporation plus "Representative Office"	Same as the foreign corporation	Must contains the words 'Private Limited'
Taxation:	N/A	Taxed as a foreign company	Taxed as local company
Physical address:	Registered address needed	Registered address needed	Registered address needed
Advantages:	Can conduct market research and act as a liaison office only	Can use foreign company's brand name and finances	Limited liability, Local tax benefits available
Disadvantages:	Temporary structure; cannot generate profits.	Local tax benefits are not available; foreign company liable for debts; annual compliances and audit.	Continuing compliance (i.e. financial statements; AGMs; audit may be required)

TAXATION

Singapore Companies and branches are subject to Singapore corporate income tax on all income derived from sources in Singapore, and on income from sources outside Singapore if received in Singapore. Capital gains are not taxable in Singapore.

General corporate tax

(i) Corporate Income Tax:

A company is taxed at a flat rate of 17% on its chargeable income. Income tax must be paid upon the income accruing in or derived from Singapore or received in Singapore

from an overseas country in respect of:

- * Gains or profits from any trade or business;
- * Income from investment such as dividends and interest;
- * Royalties, premiums, rents and any other profits from property;
- * Other gains of an income nature.

Foreign-source income is subject to tax in Singapore only if that income is received in Singapore and not falling under the provision of the tax exemption for Foreign-Sourced Income.



¹The World Bank Group, Doing Business Report 2019

All companies can enjoy a partial tax exemption on the chargeable income, as below indicated:

From Year of Assessment 2020 onwards

CHARGEABLE INCOME	PERCENTAGE EXEMPTED FROM TAX	AMOUNT EXEMPTED FROM TAX
First S\$10,000	@75%	=S\$7,500
Next \$\$190,000	@50%	=\$\$95,000
Total \$\$200,000		=S\$102,500

From Year of Assessment 2019 and before

CHARGEABLE INCOME	PERCENTAGE EXEMPTED FROM TAX	AMOUNT EXEMPTED FROM TAX
First S\$10,000	@75%	=S\$7,500
Next \$\$290,000	@50%	=\$\$145,000
Total \$\$300,000		=S\$152,500

(ii) Capital gain

Singapore imposes tax on trading income. Gain derived from investment, such as the sale of property, shares and financial instruments are not taxable in Singapore. Alienation of property from "trading in properties" might be taxed under certain circumstances.

(iii) Dividend

All dividends paid by resident companies are exempt in the hands of shareholders, either if paid out in Singapore or overseas. Foreign dividends are offshore sources of income and therefore not subject to tax until they are remitted to Singapore.

(iv) Withholding tax

Singapore has a withholding tax regime to ensure the collection of income tax from non-resident on income which are sourced or deemed sourced in Singapore. The Withholding tax rate depends on the type of income, the status of the recipient and the Double Taxation Agreement signed with the country of residence of the recipient of the income.

Goods and Service Tax

Goods and Service Tax or GST is a broad-based consumption tax levied on nearly all supplies of goods and services in Singapore, as well as on the import of goods (collected by Singapore Customs). In other countries, GST is known as Value-Added Tax.

The standard GST rate is 7%; however, goods that are exported and international services are zero-rated, while provision of financial services and lease of residential properties are exempt.

Every company is liable to register for compulsory GST if the annual value of the taxable turnover is more than 1 million SGD or it is expected to be more than this threshold.

You may also choose to voluntary register for GST by submitting the request to IRAS, that can approve or not an its own discretion.

* * *

This article aims to provide a general overview for doing business in Singapore. The information provided is general in nature and should not be relied upon as tax, corporate or professional advice.





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HOW TO DO BUSINESS WITH ITALY

Being able to do business with Italy is an opportunity to reach a potential market not only of 60 million people, but of 500 million, considering that Italy is part of the EU, a common market for goods where once entered in a member state, the product can freely circulate in any other remaining country.

In addition, the European Union is the most important importer and exporter in the world, with a total trade exchange exceeding 4,000 billion € (http://ec.europa.eu/trade/policy/eu-position-in-world-trade/).

In this context Italy is the second largest economy, one of the most important manufacturers and a country with en incredible diversification of products and industrial clusters.

This is basically the reason why you should put Italy on the top of your priority list for business.

ITALY AT A GLANCE

Italy is one of the most populous countries in Europe, with more than 60 million inhabitants. The political capital is Rome, while the financial and commercial centre is Milan. Italy is the 12th nation per GDP with 1.72 trillion euros in 2017. After years of recession, since 2015 the economy is slowly but steadily increasing, even if the new barriers

to foreign trade are threatening the export based economy of the country.

Italy is also one of the most important trading country of the world with more than 463 billion € in export and 424 billion € in import (in 2018).

TRADE RELATIONS WITH THAILAND

The first important aspect to consider is that there is no bilateral agreement on trade between the EU and Thailand. Since the external political economy is determined by the EU, this means that also Italy and Thailand have no facilitation agreement in terms of import and export.

Anyway the EU is negotiating a Free Trade Agreement with Thai-

land, that will have a significant impact on trade relations once implemented. The first round of negotiations started on March 6th 2013.

Italy and Thailand have a long history of commercial relations, starting from 1980 with the treaty to avoid double taxations, to the latest Italy – Thailand business forum, created in 2015.

ITALY – THAILAND: BUSINESS OPPORTUNITIES

The total bilateral trade between the two countries is 2.9 billion € with significant volumes of machinery (531 mln €), pharmaceutical products (75 mln €) electrical machinery (134 mln €) of Thai imports from Italy and food products (270 mln €)



machinery and equipment (300 mln €) and machines and vehicles (224 Mln €) of export from Thailand to Italy.

Italy is the 26th supplier and 26th client of Thailand.

Among the most promising sectors for bilateral trade there is the industrial machinery sector where Italy, in some sub - sectors, is the most important exporter of the world (for example in the packaging field) or in the agricultural machines, where Italy is the third world strongest player after USA and Germany.

Interesting export opportunities for Thai companies are in the agricultural products and in the processed food sector. Italy is a strong importer of agricultural commodities (mainly for the productive process of the national manufacturers) but also for finished products, for fish products and for tropical fruit, exotic leathers (Italian leather companies sell exotic products to the most important fashion brands allover the world).

But we could make also other examples because the synergies between the two countries are many.

DOING BUSINESS WITH ITALY

Exporting to Italy (and to Europe in general) may not be easy for the beginners but the European Union gives to the foreign exporter some tools with clear indications of the procedures and the documents required to avoid any problem with the export process.

The foreign exporter will find useful indications here http://exporthelp.europa.eu/thdapp/index.htm a websited edicated to tariffs, requirements, preferential arrangements, quotas and statistics relating to imports in EU from trade partner countries.

Also here http://exporthelp.europa.eu/thdapp/display.ht-m?page=form%2fform_MyExport.html&docType=main&language-ld=en the foreign seller can find information on duties and documents required for every specific HS code.

To protect the internal market from dumping, the EU put some protectionist measures on some products





coming from Thailand, even if most of those anti-dumping duties are expired and most of the products from Thailand can be imported in Europe with no additional costs. The complete list is available here http://trade.ec.europa.eu/tdi/completed.cfm.

OUR SUPPORT TO FOREIGN COMPANIES

Some final words about AICE, the Italian Foreign Trade Association. Our association is a no profit and private association born in 1946, straight after the II World War, from a group of trading companies in the heart of the Italian booming economy, Milan.

We have almost 800 members, mainly Italian importers, exporters, manufacturers, trading houses, agents etc. from all the sectors.

We can only accept Italian members but we also work and give consultancy to foreign companies in different aspects of doing business with Italy, like finding trading partners, explain custom procedures, organizing b2b meetings in Italy and company visits to our members.

Since 2017 AICE and TICC - Thai Italian Chamber of Commerce have agreed to work together to help Italian and Thai companies to do business and to foster trade relations between the two countries.



Mr. Pierantonio Cantoni

International Business Development Aice - Associazione Italiana Commercio Estero pierantonio.cantoni@unione.milano.it www.aicebiz.com



Chef's Table Bangkok, where the creativity and art of French cuisine is celebrated by placing Bangkok's first resident 3-Michelin-star chef right at the heart of the dining experience, is the latest addition to the world-class culinary offerings at lebua Bangkok – the world's first vertical destination and the brainchild of lebua Hotels & Resorts CEO, Mr. Deepak Ohri.

At Chef's Table, intimacy and drama are served along with exquisite cuisine as circular bay windows invite panoramic views of Bangkok's skyline to flood in. Central to the space and concept, the actual chef's table – a Molteni stove in cream and brass – glows warmly. The table is wrapped in a smooth crescent carved from Michelangelo's favorite Carrara marble. The taupe, cream and champagne-bronze color palette makes for a stunning backdrop, but the real star of the show is the impeccable cuisine.

From the journey to the restaurant, to the grand sense of welcome, every aspect of Chef's Table is crafted with attention to detail; every elegant touch carefully executed for the enjoyment of diners. In a magical, open-kitchen setting with double-volume ceilings, guests take in awe-inspiring views of the Chao Phraya River while having a full view of the culinary team at work. It is an intimate affair with only 9 tables and 46 covers, with guests being encouraged to engage with the activities going on in the centerpiece show kitchen.

Chef's Table joins the world-class dining experiences at the iconic lebua Bangkok – the world's first vertical destination – consisting of a collection of award-winning restaurants and bars where stunning settings, exquisite cuisine and superlative service elevate the dining experience. From the exceptional fine-dining restaurant Mezzaluna on the 65th floor, awarded two stars in the MICHELIN Guide Thailand for 2018 and 2019 (one of only four 2-Michelin-star restaurants in Thailand); to the alfresco fine dining experience at Sirocco on the 64th floor; to Breeze with its Asian-in-spired menu and featuring stunning river views; dining at lebua is an experience to cherish.

The collection of bars at lebua Banakok are leaendary too, such as the famous Sky Bar; Flute -A Perrier-Jouët Bar, the world's highest alfresco champagne bar; Alfresco 64 – A Chivas Bar. touted as the highest outdoor whisky bar in the world: and Distil with its impressive liquor repertoire. Recent additions include lebua No. 3, the world's tallest ain, caviar and vodka bar; and Pink Bar, a 1950s-inspired



Mr. Deepak Ohri, CEO of lebua Hotels & Resorts

champagne bar serving boutique champagnes.

As the visionary behind the lebua brand and the company's first employee in 2003, CEO Mr. Deepak Ohri has a unique outlook on hospitality that's focused on creating lasting emotional connections for guests, which has now become an industry-wide trend.

"Our quest to reaffirm our status as the world's first vertical destination continues," Mr Ohri says. "Over the next year we will be introducing more exciting developments – more experiences that will wow and bedazzle our guests. Above all, we are committed to continue to evolve by creating unforgettable experiences that will stay in the minds and hearts of visitors

long after they have left."



King Crab Tiramisu (marinated tandoori fruits and mascarpone



Commerce and Investment in Italy

On July 11th 2019, the Thai-Italian Chamber of Commerce conducted the seminar "Commerce and Investment in Italy" We would like to thank the guests for attending the seminar which was co-organized with Bloomberg under the Patronage of the Embassy of Italy, at Bloomberg office in Bangkok.

We strongly believe that this event provided useful information. We would like to take this opportunity to thank our distinguished speakers, Mr. Giacomo Balletti, Head of Franzosi Law Firm, China Desk. and Mr. Pierantonio Cantoni: Business Development Manager at AICE, and Mr. Ugo Boni First Counsellor of the Embassy of Italy to Thailand.



The Future of Grocery Shopping

On July 25th 2019, Thai-Italian Chamber of Commerce organized the seminar "The Future of Grocery Shopping", jointly organized with HappyFresh, at TICC's office.

This was one of the first seminars we organized in

relation to grocery shopping and witnessed a full house. We would like to take this opportunity to thank, Mr. Alessandro Voltolini, Group Managing Director of HappyFresh, and our moderator, Mr. Eliseo Barbàra, Managing partner of MOST 2414.



Factory Visit to Phelps Dodge Thailand

On August 2nd 2019, Thai-Italian Chamber of Commerce successfully organized a factory visit to Phelps Dodge Thailand, company in operation since 1968. With the support of MM Group, Advising Asia - Business & Legal Consulting Co., Ltd. and TEBA -

Thai-European Business Association (TEBA) we were glad to welcome over 20 participants.

Phelps Dodge develops high technology copper and aluminum wire cables for infrastructure and export to over 30 countries.



Seminar "Branding & Design: a Practical Guide by Kitaya"

On August 22nd 2019, Thai-Italian Chamber of Commerce organized a seminar called "Branding & Design: A Practical Guide", jointly organized with Kitaya at TICC's office. It was a full house again with an interesting presentation touching upon the future of packaging trends, an invigorating Q&A session as well as complimentary consultation after the seminar.

This seminar provided useful information to all pres-

ent to gather insights about branding, design and packaging. We would like to take this opportunity to thank Mr. Kittikoon. He presented the key elements of branding and packaging, such as the brand and product personality, presenting a distinctive form and an iconic element when branding. Additionally, the S.P.E.A.K working method was explained: story – personality – effectiveness – aesthetic – keep visibility. Future and new trends were also touched upon.



The Thai-Italian Chamber of Commerce would like to mention and thank our new members and guests for participating in the Get-Together Event "UMBRIA: Ferragosto Italiano at La Scarpetta", jointly organized with La Scarpetta Bangkok on 20 August 2019.

It was a wonderful event which represented our member companies and the announcement of our new affiliates of the Chamber such as La Scarpetta Restaurant, Shrewsbury International School Bangkok Riverside,

and Wall Paint Decor. The restaurant owned by Mr. Paolo Guidotti proposed various and delicate dishes from the Umbria Region, ranging from Torta al Testo to fine Italian cold cuts. Many of those present had the opportunity to further learn about the Umbria region of Italy and the distinct cuisine. Furthermore, La Scarpetta will be participating in Ospitalita' Italiana Project 2019!













Seminar "AEC (ASEAN ECONOMIC COMMUNITY): The Future of Transportation in Thailand and The Region"

The Thai-Italian Chamber of Commerce successfully organized the seminar "AEC (ASEAN Economic Community): The Future of Transportation in Thailand and the Region", in collaboration with PPS One Works and Democrat Party, on September 3, 2019, at TICC's Office.

We welcomed over 30 participants specific to the transport industry, where an interesting presentation touching upon mega projects (involving PPP – Private Public Partnership, and infrastructure development), transportation, financial aspects and logistics were discussed; and an invigorating Q&A session.

This seminar provided useful information thanks to our brilliant speakers, Khun Prinn Panitchpakdi, Democrat Party, Deputy Leader and Head of Economic Team, and Khun Phongthon Tharachai, CEO of PPS.









YOUR MEMBERSHIP VALUE

Membership brings credibility to your business.

You can increase positive perception among consumers and business owners when you're identified as a member of the Italian chamber of commerce. Increase your visibility in the community by joining us.

SUCCESS...

Utilize TICC to make a difference by accomplishing your aims and needs through us.

ENRICH...

Make use of resources ranging from TICC website, collection of our publications and researches to enrich your business.

GAIN...

Visibility through our many channels like booths in our events, sponsorship, advertisements and online media.

ACCESS OUR EXPERTISE...

Training and grant support for business missions, business assistance, trade assistance and B2B meetings.

DISCOVER...

Our many business opportunities available.

ENIOY...

Perks and benefits through your membership card.

ENHANCE...

Your knowledge and skills as a member or professional in the workplace.

CONNECT AND SHARE IDEAS...

With the wider community of professionals.

ENGAGE...

Be part of an engaging and active business community that draws on connecting our member companies, co-hosting events and networking in our wide network.

W: www.thaitch.org T: (+66) 2 255 8695

E: info@thaitch.org



NEW MEMBERS



AB & KT Enterprise Co., Ltd.

4/115 Soi Mooban Nong Kae, Nongkae, Hua Hin, Prachuab Kirikhan, 77110

Tel: 092 440 2452 Fax: 03 290 0536

E-mail: ab@andreas-ristorante.com, admin@andreas-ristorante.

Website: www.andreas-ristorante.com

Andreas Italian Restaurant & Grill. We are proud to be Hua Hin's favourite place to meet friends and family for a great meal. Come and enjoy Chef Andreas' freshly made pasta's, wood fire oven baked pizza's, and charcoal broiled meats and seafoods. All foods are homemade using only the highest quality and freshest ingredients available. At Andreas Restaurant & Grill, we have a great selection of wines and beers to accompany the delicious foods on our menu. After dinner you may want to relax further with a delicious cocktail listening to the latest lounge music on our roof top terrace bar.



Wall Paint Decor Co., Ltd.

399/93 Soi Thonglor 21 Sukhumvit 55 Rd., Klongtan-Nua, Wattana, Bangkok 10110

Tel. 02-712-9972, 061-424-5545, 086-086-0871 Fax. 02-712-9972

 $\hbox{\it E-mail: sutsaeng@wallpaintdecor.com, jikky_4@hotmail.}$

com, svlebedev07@gmail.com Website: www.wallpaintdecor.com

Wall Paint Decor Co., Ltd. was set up in 2011. It is considered to be the most advanced provider of Italian Decorative Wall Finishes. Wall Paint Decor has been appointed by SPIVER s.r.l. Paint Company, Italy to be the sole agent for its product in Thailand. The Spiver family run business over the past 33 years has developed a global export network to many countries and product divisions with a new line of products which have become worldwide known as ARTHE the top class unique Italian Decorative Paints.



MPower Engineering Co., Ltd.

109/95 Moo 21, Bangplee-Yai, Bangplee, Samutprakarn 10540

Tel: 02 130 7142 Fax: 02 130 7164

Email : info@m-power.co.th Website : www.m-power.co.th

MPower Engineering company is an official Distributor which was appointed by Rolls Royce Power System or RRPS. Offering sales, services and spare parts under brands MTU, Detroit and OM engines.



Refill Social Co., Ltd.

9/26 WINDSOR TOWER CONDO, SUKHUMVIT 20 RD. BANGKOK 10110 Tel. 0908966965, 0631515555, 0989805555 E-mail: refillsocial.co@gmail.com

REFILL SOCIAL is a new company formed on January 2019. We import Italian Wines from different regions of Italy.

NEW MEMBERS



The Cascade Club Co., Ltd.

Level 6 and 7 The Ascott Sathorn Bangkok NO. 7 South Sathorn Road, Yannawa, Sathorn, Bangkok 10120 Thailand Tel. 02 676 6969

Fax. 02 676 6970

E-mail: info@cascadeclubandspa.com, apisarathorn@cascadeclubandspa.com

Website:www.cascadeclubandspa.com

The Cascade Club is a luxury health and social club for adults. The Club provides a retreat from the urban environment for the development and maintenance of its members' health and social life. The club's uniqueness derives from its concept in combining health, beauty, and lifestyle amenities



Phuket Holiday Services Co., Ltd.

9/52 Moo 9, Chaofa East Rd., Chalong, Muang, 83130 Phuket

Tel. 076 283445 Fax. 076 283447

E-mail: info@phsproperty.com Website: www.phsproperty.com

Phuket Holiday Services Co., Ltd. is a Phuket based property development and real estate company with a broader and deeper set of capabilities than any other in the South of Thailand, and the leading full-service Real Estate provider and investment organization with property investment opportunities all across Phuket.



Ground Business Co.,Ltd.

36/118 Motor Way Rd., Khlong Song Ton Nun, Lat Krabang, Bangkok 10520 Thailand

Tel. 02-821 5991

E-mail: gb@ground-business.com Website: https://www.gblimousine.net

Ground Business, Thailand Limousine and Premium Services was officially founded in 2010 comprised of professional experienced partner became "Team" from 30 years of experiences in hospitality and auto business. Today, Ground Business provides a number of exclusive services for clients worldwide, and is known for its innovation, creativity, attention to detail and exacting standards. We assist corporate, and private clients, understands the distinct needs of each sector. With a solid organizational structure, rigorous controls, and a well-established network, Ground Business satisfies any request internationally, from organization of highly publicized large-scale event to personalized services for an individual.



Oriental Residence Bangkok Co., Ltd.

110 Wireless Road, Lumpini, Pathumwan, Bangkok, 10330 Tel: 02 125 9000

Fax: 02 125 9111

E-mail: jenni.hartatik@oriental-residence.com, sachita.t@oriental-residence.com, sujittra.d@oriental-residence.com

Website: www.oriental-residence.com

Oriental Residence Bangkok has been managed by ONYX Hospitality Group which offers a wide portfolio of hospitality brands, including the market-leading Amari brand of hotels and resorts, Shama serviced apartments, the midscale OZO hotels and Oriental Residence Bangkok.

The opening of Oriental Residence Bangkok in 2012 marked an important step in the ONYX expansion. A landmark project consisting of both extravagant condominiums for sale and luxury serviced residences with full hotel facilities, Oriental Residence is the first luxury project managed by ONYX.

A mixed-use development project with 46 private ownership residences, Oriental Residence is situated on Bangkok's prestigious Wireless Road, among the lush green surroundings of The United States Embassy and The Netherland Embassy.

Fully-furnished with style icon Barbara Barry finishing's, residents enjoy world-class services and facilities of the very highest standard, and the luxury of personal assistance just when you need it.

UPCOMING EVENTS



Wine Tasting with Top Wine Sommelier Mr. Eugenio Bigliocca

This special Wine Tasting Event will be an opportunity to taste and learn about several Italian wines (1 White and 5 Red wines) thanks to the expertise of Sommelier Eugenio Bigliocca, owner of Caye du Roi srl.

Date: 4 October 2019
Time: 2:30 PM — 5:30 PM
Venue: Attico Restaurant, Radisson Blu Hotel (BTS Asok)
Cost: on invitation only

For more information please contact us 02 255 8695 ext. 107 or reply to this email at reservations@thaitch.org



GROWING YOUR BUSINESS THROUGH CONNECTIVITY WITH dtac

This era is known as the age of connectivity. Every company wishes to grow their business, in collaboration with dtac, this seminar will showcase how to grow your business in a worry free way through connectivity specially during this modern era.

Date: 29 October 2019
Time: 9:30 AM — 11:00 AM
Venue: Thai-Italian Chamber of Commerce's Office
Cost: Member 300THB | Non-member 500THB

For more information please contact us 02 255 8695 ext. 106 or reply to this email at membership@thaitch.org



OLIVE OIL GET TOGETHER EVENT

This special Olive Oil pairing will be a unique opportunity to taste and learn about several qualities of Italian Olive Oils starting for the production, the territories and the natural benefits of this ancient product.

Date: 15 October 2019 Time: 6:30 PM — 9:00 PM Venue: Oriental Residence (Oriental Bar) Cost: on invitation only

For more information please contact us 02 255 8695 ext. 101 or reply to this email at oi@thaitch.org



CHANGE MANAGEMENT: INCREASE YOUR CHANCES OF SUCCESS

The TICC presents "Increase Your Chances of Success" jointly organized with EArise. This seminar will be interactive, share cases of personal experience and other secrets to follow.

Date: 15 November 2019 Time: 9:30 AM — 11:00 AM Venue: Thai-Italian Chamber of Commerce's Office Cost: Member 300THB | Non-member 500THB

For more information please contact us 02 255 8695 ext. 106 or reply to this email at reservations@thaitch.org

UPCOMING EVENTS



OSPITALITA' ITALIANA AWARDS CEREMONY

The yearly project 'Ospitalita' Italiana', at its ninth edition, will be concluded with a speacial awarding ceremony for the Authentic Italian Restaurant in Thailand.

The Event will be hosted in Bangkok and Phuket in the frame of 'La Settimana della Cucina Italiana nel Mondo'.

Date: 19 November 2019 Time: 6:30 PM — 10:00 PM Venue: Gaysorn Urban Resort

For more information please contact us 02 255 8695 ext. 101 or reply to this email at oi@thaitch.org





CHRISTMAS CHARITY GALA DINNER

The "Christmas Charity Dinner 2019" which will take place on December 12, 2019 at Shangri-La Hotel, Bangkok. Last year, we received over 20 sponsors and 400 attendees. This year we look forward to the the spirit of celebrating the festive season together and creating a night of toasts, good cheers and plenty of delightful food and drinks for everyone to celebrate the end of the year. Proceeds from this event will go towards supporting the Vej Dusit Charity foundation.

Date: 12 December 2019 Time: 6:30 PM — 10:00 PM Venue: Shangri-la Hotel Bangkok

For more information please contact us 02 255 8695 ext. 106 or reply to this email at membership@thaitch.org

CASA - Italian Design & Lifestyle 2019

The Italian Chamber of Commerce in Singapore, in collaboration with the Italian Chambers of Commerce in Vietnam, Korea, China, Japan and Hong Kong, is glad to announce the second edition of CaSa - Italian Design & Lifestyle.

The event will be held in Singapore on 7th and 8th November 2019.

CaSa aims to become the regional platform in lifestyle and design and connect Italian furniture and design companies with industry professionals from all over the ASEAN region.

The event is open to the public.

For more information, please contact: marketing@italchamber. org.sg

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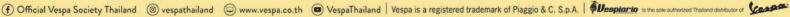
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