

หอการค้าไทย-อิตาเลียน THAI - ITALIAN chamber of commerce

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INFORMA BUSINESS MAGAZINE





THE OLDEST ITALIAN TRADITION **8TH GENERATION FAMILY BUSINESS CONTINUOUSLY SINCE 1784**



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A Message from the President

Dear TICC Members and friends.

Buongiorno, and thank you for reading TICC Informa Magazine Volume XI.

Allow me to begin by extending a sincere welcome to all our readers. It is a pleasure that we present the latest edition of our magazine, offering valuable insights into the special business dynamics between Italy and Thailand.

In these pages, you will find the most recent updates on the events organized in 2023 bu our Chamber. We are genuinelu excited to share these incredible developments with you.

Ceremony Ospitalità Italiana" in Bangkok and Phuket, followed by a series of events at the Royal Coast Riviera. This series included four events in Hua Hin, a significant achievement marking our first presence there since the Covid pandemic.

In December, one of our most anticipated events of the year, the TICC Christmas Gala Dinner 2023, was held at the Four Seasons Hotel Bangkok at Chao Federico Cardini Phraya River. This event featured fascinating shows from our members, and crucially, a meaningful portion of the

proceeds will be donated to Camillian Home for Children Living with Disabili-

Join us in discovering an interview from our member: Mr. Tony Bates, co-founder of Global Food Products, a company that brings exquisite products from across the alobe to Thailand.

TICC proudly represents the strong bridge uniting the vibrant economies of Thailand and Italy.

We envision Informa Business Magazine as an inspiration, visionaries across diverse sectors, establishing connections and collaborations, sharing perspec-In November, we hosted the "Awarding tives, and uncovering business opportunities.

> In conclusion, I extend my appreciation to every TICC member for your support, as you review the content of Informa Magazine Volume XI. I am confident that you will discover not only inspiration but also valuable insights.

Arrivederci,

INFORMA

is produced by the Thai-Italian Chamber of Commerce

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The Chamber

The Thai-Italian Chamber of Commerce (TICC), founded in 1978, is an independent, private, non-profit organization of Italian and Thai businessmen and professionals, duly constituted and registered in accordance with legislative regulations in Thailand and fully recognized by the Ministry of Economic Development and International Cooperation in Italy.

The Chamber, with its headquarters in Bangkok (Thailand), is proud to host a wide network of companies and entrepreneurs from all around the world -mostly Italian and Thai businesses, which allow TICC to pursue its objectives of enhancing commercial cooperation between Italy and Thailand. The Chamber constantly organizes activities, meetings, seminars, missions, and networking events to facilitate the promotion of economic, industrial, and cultural collaborations.



หอการค้าไทย-อิตาเลียน

CHAMBER OF COMMERCE







Cover Story - MotoGP



Valencia, 26 November 2023 - Francesco Bagnaia is MotoGP world champion for the second consecutive time. The Ducati rider won the title when there were still 22 laps left to go in the Valencia GP, the last of the season, due to his contender, the Spaniard Jorge Martin, going off the track who, engaged in a furious comeback, collided with the Marc Marquez's Honda and exited the scene, leaving the title to the Italian rider. Bagnaia also won the GP, which also saw Di Giannantonio (Ducati Gresini) climb to the second step of the podium for an amazing Italian double.

Bagnaia becomes the first man to give Ducati the MotoGP riders' world championship twice. Before the double feat in consecutive seasons of the boy from Chivasso, the only triumph of the Bolognese company dates back to the 2007 season, when on his debut on the Desmosedici GP7 Casey Stoner managed to win the world title, giving the brand Borgo Panigale also takes first place in the constructors' classification.

The score that allowed Francesco to beat Jorge Martin's competition and take home his second world title in the top class is the highest share ever recorded in a single season from 1949 to today.

Bagnaia was determined to prove that he deserved the number 1 on his shirt, which has been considered a bad omen for years, and he did so by proving to be the most consistent rider in the top positions this year. In the 16 races in which he saw the finish line, he achieved 15 podiums, seven victories and seven poles, more than all his rivals.

For Bagnaia and Ducati it is the seventh victory in a long race: it gives the Italian his second consecutive world title. Johann Zarco (Ducati Prima Pramac) finishes third. Fourth place for Brad Binder (Ktm), then fifth Raul Fernandez (Aprilia RNF). Completing the top ten, in order, are Alex Marquez (Ducati Gresini), Franco Morbidelli (Yamaha), Aleix Espargaro (Aprilia), Luca Marini (Ducati Team Mooney), Maverick Vinales (Aprilia).

*This month's cover we show the Dacuti rider, Francesco Bagnaia, participating in the race at the Thailand GP which took place in Chang International Circuit on 27 October - 29 October 2023



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NEWS

THAILAND

Marriage equality a step closer Retrieved from Bangkok Post, 21 December 2023

Lawmakers overwhelmingly passed four draft bills on marriage equality in their first reading, moving the country closer to legalisation of same-sex unions. If the legislation is enacted and receives royal assent, Thailand would become the third country in Asia, after Taiwan and Nepal, to recognise same-sex marriage.

Ministry plan to assist small firms

Retrieved from Bangkok Post, 21 December 2023

The Commerce Ministry is presenting New Year's gifts to the public and entrepreneurs under its "4-Increase" initiative which encompasses increasing careers, skills, opportunities and happiness. The plan targets creating new careers for more than 20,000 households and reducing small and medium-sized enterprise (SME) expenses by 1.65 billion baht, benefiting more than 6,000 SMEs. Free training courses in essential skills for SMEs will also be offered over three months in response to the nationwide minimum wage hike, which necessitates upskilling to enhance the country's competitiveness.

BUSINESS NEWS

Thailand to roll out public health insurance for foreigners in 2024

Retrieved from Insurance Business, 20 December 2023

Thailand's Ministry of Public Health is set to launch the Health Insurance for Non-Thai People system on January 1, 2024. This new initiative is designed to provide healthcare coverage to stateless and non-Thai individuals in the country. A key feature of the new system is its inclusivity, allowing non-Thai individuals lacking identification documents to register for medical treatment and coverage.

US museum returning looted Southeast Asian artefacts Retrieved from Bangkok Post, 16 December 2023

The Metropolitan Museum of Art in New York has agreed to return 16 major Khmer era artworks to Cambodia and Thailand. The works are associated with Douglas Latchford, who was indicted as an illegal trafficker of ancient artefacts shortly before his death in Bangkok in 2020. Their return comes as the Met announced this year new efforts to review all of its collections and policies with a view toward returning objects it determines to have problematic histories. The museum has faced years of scrutiny over the extent to which its holdings include looted artefacts.

ITALY

Italian opera singing gets cultural heritage status Retrieved from BBC News, 7 December 2023

UNESCO, announced Opera, the four-centuries-old art, mixing costume, drama and music, under its category of Intangible Cultural Heritage. Italian opera developed in the late 1500s and early 1600s in Florence, at the court of the Medici family. "This is an official confirmation of what we already knew: opera singing is a world excellence," Italy's Culture Minister Gennaro Sangiuliano said in a statement after Unesco's decision. Today there are about 60 opera houses across Italy while opera singers such as 20th-Century tenor Luciano Pavarotti have been venerated as major stars.

Cambridge experts find Roman theatre in Italy dig Retrieved from BBC News, 12 December 2023

The Cambridge University-led study suggested that Interamna Lirenas, in central Italy, was a thriving town. Analysis of excavated pottery indicated the town in southern Lazio resisted decline until the later part of the 3rd Century AD. At its peak, the settlement, which is now largely crop fields, would have housed about 2,000 people. Dr Launaro, the Interamna Lirenas project lead at Cambridge's Classics faculty. The survey, revealed the presence of the remains of a roofed theatre, which could have seated 1,500 people.



Mr. Odoguardi (MAIE): 'Historic record for exports at Christmas, support Italian SMEs'

Retrieved from Fatti Nostri, 5 January 2024

"During the Christmas holidays, Made in Italy exports reached yet another record, a sign that Italian food and wine excellence is increasingly appreciated worldwide. But it is also a demonstration that our network of small and medium enterprises is fundamental for the diffusion and promotion of made in in Italy across borders. This was stated by Vincenzo Odoguardi, MAIE vice president. "As MAIE we have always been fighting for this: with the government, we have found funds necessary for the internationalisation of Italian small and medium-sized enterprises, without forgetting the importance of the Italian Chambers of Commerce in the world, to which to which we also guaranteed five million euro of extra funds to support them in their work during the pandemic years.

Slight decline in Italy's inflation rate in December 2023, marked by energy and services

Retrieved from Ai Circle, 7 January 2024

Italian inflation experienced only a marginal decrease in December. The momentum in the energy sector persists, and it is anticipated that the impact of discontinuing favourable administrative measures will soon be evident, causing headline inflation to slightly exceed the 2 per cent ceiling, as reported by ING THINK economic and financial analysis. As per the initial report from Istat, the year-on-year headline inflation rate for December stood at 0.6 per cent, a marginal decrease from 0.7 per cent in November. This slight dip was influenced by a downward impact from the regulated energy sector, recreational services, and processed food.

OTHER COUNTRIES

Google, Meta, Qualcomm, And Other Tech Companies Team Up For Open Digital Ecosystems

Retrieved from InfoPlease, 13 December 2023

Google, Meta platforms, Qualcomm, and seven other tech companies have agreed to team up to push for open digital ecosystems. The decision is because of European Union tech rules which may also edge off possible future legislation. The group, which refers to itself as the Coalition for Open Digital Ecosystems (CODE), confirmed that it wants to promote more open platforms and systems to boost growth and innovation in Europe.According to the group, it said it would work with academics, policymakers, and companies on digital openness and how it can be achieved in Europe, through the implementation of the Digital Markets Act (DMA) and in future European Union regulatory framework developments.

China to Introduce Visa-Free Entry for 6 Nations From Dec. 2023 to Nov. 2024

Retrieved from VISAGuide, 24 November 2023

A volcano in southwest Iceland has finally erupted after weeks of uncertainty, sending plumes of lava high into the night sky. "Eruption has started north of Grindavík, north of Sundhnukur," the Icelandic Met Office said, adding that the eruption began just a few kilometres north of the fishing town which was earlier evacuated following scores of earthquakes. The eruption prompted officials to warn anyone in the area to leave immediately, and to activate emergency civil protection response protocols. It added that the crack in the earth's surface was nearly 3.5km long and had grown rapidly.

TICC at the Royal Coast Riviera Series

"Huahin Wine Expo"



Huahin, 3 November 2023 - The Thai-Italian Chamber of Commerce has kickoff the first event of the series "TICC at the Royal Coast Riviera" by supporting and attending the Hua Hin Wine Expo at Tamarind Ballroom, Intercontinental Hotel Hua Hin. The event provides the opportunity to guests to learn more about wine culture and meet with local distributors of wines from Italy, France, Chile, Australia, South Africa, and many more countries.

The Hua Hin Wine Expo had an exquisite experience for wine enthusiasts and industry professionals alike. Attendees will have the unique opportunity to savor a wide array of fine wines and engage with local suppliers, including wine importers and distributors.

TICC Secretary General Giacomo lobizzi paid a visit to TICC member companies: Italasia Group Thailand, Independent Wine&spirit Thailand, Monsoon Valley, and Tops Wine Cellar.

Special thanks to Mr. Simone Callai, TICC Chairman of the Huahin and Prachuap Kirilhan Committee, for initiating this series of activities, for the very first time hosted in Huahin.









POST PRESS RELEASE

TICC at the Royal Coast Riviera Series

"Brunch at Banyan"



Huahin, 4 November 2023 - The Thai-Italian Chamber of Commerce as its second event of the series "TICC at the Royal Coast Riviera", today, at the wonderful Banyan Golf Club Hua Hin.

Mr. Simone Callai, TICC Chairman for Huahin and Prachuap Kirikhan Committee, together with TICC Secretary General Giacomo Iobizzi and Mr. Kalle Siebring, Group Marketing Director at Banyan Golf Club, provided a speech to present the event and invited guests to stay to discover more about Villa Suasana.

Event Highlights:

- Scenic Golf Club Setting: Enjoyed the lush greenery and serened ambiance of Banyan Golf Club in Huahin, a renowned destination for golf enthusiasts and nature lovers alike.
- Delectable Brunch: Savored a sumptuous brunch featuring a blend of Thai ٠ and Italian flavors, specially crafted to tantalize your taste buds.
- Free Digestif at Villa Suasana: After indulging in our delicious brunch, interested guests can unwind at Villa Suasana, situated within the prestigious Banyan Residences. Sipped on a complimentary digestif while soaking in the great hospitality and elegance that Banyan Residences offered.

TICC would like to thank Banyan Golf Club and Banyan Residences Villa Huahin for the well organized lunch and tour of the premises.

Noted: Banyan Thailand Hua Hin, a lifestyle project for an active lifestyle near Hua Hin beach. Announcing the rebranding of the business group in the project under a new name to improve its image to stand out and be strong. and more memorable

The new name "BelVida" is taken from the Italian "Belvita" which means "good life." The word "Estates" refers to the privacy and luxury that homeowners enjoy. The BelVida Estates logo uses a font and design. Beautiful and easy to remember which was taken from the original Banyan Residences Villas logo.











TICC at the Royal Coast Riviera Series



"Aperitivo Italiano"

Huahin, 4 November 2023 - The Thai-Italian Chamber of Commerce successful hosted "Aperitivo Italiano", the third event of the series "TICC at the Royal Coast Riviera" at Anantasila Beach Resort Hua Hin. This event marks the first networking event in Huahin, after the covid pandemic, and it was attended by over 30 participants. The event was opened by the speeches of Mr Simone Callai, TICC Chairman for Huahin and Prachuap Kirikhan Committee, and Mr. Beat Klarer, General Manager of the Anantasila Beach Resort Huahin, followed by an auspicious toast to celebrate the members in Huahin.

Event Highlights:

- Italian Aperitivo: Experienced the charm of Italy as we presented a curated selection of Italian aperitifs, wines, and delectable appetizers that transported your taste buds to the heart of Italy.
- Networking: Connected with fellow professionals, entrepre-• neurs, and business leaders from the Thai-Italian business community. Forged new connections and strengthened existing ones in a relaxed and welcoming atmosphere.
- Beautiful Venue: Anantasila Villa by the Sea in Hua Hin pro-• vided the perfect backdrop for this memorable evening, with its picturesque views and inviting ambiance.

The Chamber would like to thank Anantasila, Italasia and Huahin Today for the support in the event, as as all the participants for making this evening so special.









Contento Beach at Anantasila

A pop-up concept in partnership with The Beach at Anantasila. The season long supper club on the sand airlifts the entire menu from the much coveted Bangkok flagship restaurant Italian comfort food at its best.

JUST YOU, ME, AND THE SEA ...

For a *romantic* beachfront date at Anantasila Beach Resort Hushin

POST PRESS RELEASE

TICC at the Royal Coast Riviera Series "Vine Vibes"

Huahin, 5 November 2023 - The Thai-Italian Chamber of Commerce successfully organized, in collaboration with Monsoon Valley Vineyard, the fourth and last event of the series "TICC at the Royal Coast Riviera".

The event was attended by a solid group of members of the Chamber, leaded by Mr Simone Callai, TICC Chairman for Huahin and Prachuap Kirikhan Committee, and Mr. Guido Campigotto, F&B General Manager of Monsoon Valley, providing to the guests a very unique experience with vineyard tour, wine tasting and a special lunch.

The Vineyard Tour with Elephant Meet and Greet took guests on a captivating journey through Monsoon Valley's lush vineyards, where they had the unique opportunity to meet and greet majestic elephants. The beauty of the landscape and wildlife that made the region so special was discovered and appreciated during the tour.

An exclusive wine tasting experience was indulged in, featuring a selection of Monsoon Valley's finest wines. The rich flavors and aromas that had made Monsoon Valley renowned in the world of wine were savored during this premium tasting. To satisfy their palates, guests enjoyed a delectable sharing-style set menu carefully crafted to complement the wines. The gastronomic journey harmonized perfectly with the exceptional wines of Monsoon Valley, creating a memorable dining experience.

The Chamber would like to thank Monsoon Valley for the support in the event, as as all the participants for making this event memorable











POST PRESS RELEASE

Ospitalita' Italiana - Awarding Ceremony 2023

Bangkok, 6 November 2023 - The Thai-Italian Chamber of We are equally proud to present First Appearances in Ospital-Commerce has successfully organized the 10th Edition of the ita' italiana: "Awarding Ceremony Ospitalita' Italiana 2023", at Gaysorn Ur-- Da Lena Trattoria Italiana - Pizzeria Limoncello ban Resort, Bangkok. Ospitalità Italiana represents the pres-- Medici Kitchen & Bar - Riva del Fiume tigious certification program dedicated to celebrating and - Pizza Massilia - Zanotti II Ristorante Italiano promoting the essence of authentic Italian cuisine, since its inception in 1997. Special Mentions were given to those characters in the Food

During the event, about 500 participants joined and attended the awarding ceremony opened by Mr. Federico Cardini, the president of the Thai-Italian Chamber of Commerce, and the speech of HE Paolo Dionisi, Ambassador of Italy to Thailand.

President Cardini has awarded the many Restaurants, Pizzerias and Gelaterias qualified Ospitalita' Italiana, quality seal.

- Il bolognese

- L'Oliva

- Lenzi

- Salvia

- Ventisi

- Via Emilia

- IO - Italian Osteria Bangkok

We are proud to present them as follows:

RESTAURANT

- Acqua Bangkok
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- Giglio trattoria fiorentina
- GELATERIA
- Albero The Modern Gelato
- PIZZERIA
- Peppina
- Starita

YouTube Watch the Video of the event here!





and Beverage Industry that most distinguished themselves for unique skills and qualities:

- Mr. Filippo Cassabgi and Mr. Francesco Cioffi as Alfieri dell'Italianita';

- Mr. Michele Montauti, The Loft at Waldorf Astoria as Best Italian Bartender:

- Mr. Francesco De Rosa, Ms. Martina Sabbioni, Mr. Enrico Nativi as Ambassador of Italian Culinary Art;

- Mr. Francesco Lenzi as Ambassador of Italian Pasta by Rustichella D'Abruzzo;

- CLARA Restaurant as Best Italian Fine Dining Tasting Menu;

- Acqua Italian Fine Dining Restaurant as Best New Opening;

- Mr. Andrea Bonaffini, Four Seasons at Chaopraya Bangkok as Best Italian Pastry Chef;

- Mr. Sabino Iacobone, Capella Hotel Bangkok as Best Italian Sommelier;

- Gianni Ristorante as Best Service in Italian Restaurant;

- Peppina, Pizza Massilia, L'Oliva as Italian Pizzeria in Bangkok ranked worldwide;

- Anna Borrasi, iO - Italian Osteria and Andrea Bernardi, Via Emilia as TV Celebrities Winners of "Little Big Italy" (Italian TV Program).

TICC would like to express its sincere gratitude to all the sponsors and attendees who contributed to the success of this event.



POST PRESS RELEASE

Awarding Ceremony: Ospitalita' Italiana Phuket 2023



13 CIRIO CLOSER ISNART

Phuket, 1 December 2023 - The Thai-Italian Chamber of Commerce successfully hosted the Ospitalita Italiana Thailand's Awarding Ceremony at Metadee Concept Hotel, Phuket. This was the second and last appointment, following the event held in Bangkok on 6 November, dedicated to Ospitalita Italiana project - the certification of the authentic italian restaurants, pizzerias and gelateria in Thailand.

The evening began with a presentation of the project by TICC Secretary General Giacomo lobizzi who also thanked all the sponsors for having created and supported such important event in Phuket: Metadee Concept Hotel, Caputo - Il Mulino di Napoli, Cirio Thailand, Closer, EWTA Online, GFour Food & Beverage, Global Food Products, Italasia Group Thailand, San Pellegrino Acqua Panna, Phuket Solar, Rustichella d'Abruzzo, Silk Legal and Villa Tantawan Resort and Spa Kamala Phuket

Dr. Francesco Pensato, TICC Vice President, addressed the nearly 100 guests with an opening speech and together with Mr. lobizzi called the awarded restaurants to collect their awards and recognitions: Acqua Restaurant Phuket, La Casina Rossa, Little Roma Phuket, ROSSOVIVO Ristorante Italiano e Pizzeria, Umberto's Cuisine, and Viva. Then, Dr. Pensato presented the new entries: KARKINOS KHAO LAK and La Vineria Wine house&Restaurant - Aonang Landmark (Krabi). Mr. Antonio Sanna, TICC Member of the Board, awarded Café del Mar phuket and Maya Beach, while Mr. Salvatore Parisi, TICC Chairman for Phuket Area, presented a special recognition to Manzoni Ice Cream.











SILK LEGAL 💥 Tantawan







POST PRESS RELEASE

TICC Christmas Gala Dinner 2023

Bangkok, 7 December 2023 - The Thai-Italian Chamber of The event's performances were coordinated by Emcee, Ms. Commerce organized the signature event 'TICC Christmas Cindy Sirinya Bishop, who introduced to the audience the var-Gala Dinner 2023', held at Four Seasons Hotel Bangkok at ious artists and brands on stage: Tenor Waku, Ms. Rasikamon, Chao Phraya River. The event was attended by 300 attendees and Ms. Prawang. Furthermore, TICC also coordinated the who were welcomed by TICC President, Federico Cardini, who fashion show that was represented between Thai and Italian highlighted the importance of cooperation in promoting Italy Modern Styles by Max Mara and Disaya. Moreover, The excelin Thailand, and thanked all the sponsors for their inestimalent dishes for the dinner that has been served were curated ble support to this special occasion. Later, H.E. Paolo Dionisi, by Mr. Andrea Accordi, a renowned Chef from Riva del Fiume Ambassador of Italy to Thailand Embassy of Italy in Bangkok, restaurant. TICC would like to express its sincere gratitude to remarked the importance of the business between the two all the sponsors and attendees who contributed to the success Countries and wish all the participants a very special Christof this event to end the year-end activities and to prepare for the long holiday season on Christmas and New Year's Day. mas. A portion of the proceeds from this event will be donated to Camillian Home for Children Living With Disabilities.





Finally, the TICC would like to thank the board members, Ms. Cindy Bishop, as precious MC, and all the attendees together with our precious sponsors who made the event outstanding American-European Products TH, Bellman solution, Bumrungrad International, Campari, Cirio Thailand, Coca-Cola, Disaya, Ducati, EWTA Online, Lamborghini Thailand, LCS, Lightsculptures by Francesco Cappuccio, Maserati Thailand, Max Mara, Menabrea, Next Step Wine, Pacbev Thailand, Ferrari Cavallino Motors, Generali Thailand, Gemstoneuniverse, GFour Food & Beverage, Global-Findings.com -Thailand Ltd., Global Food Products, Acqua Panna, illy, Italasia Group Thailand, Mahanakorn Partners Group, Peroni Nastro Azzurro, Rustichella d'Abruzzo, Scintilla Gioielli, Silk Legal, Tre Marie Galbusera, Thonburi Bumrungmuang Hospital, Vespa, and Vittoria Thailand.



Camillian Home for Children Living with Disabilities

Since a portion of the proceeds from TICC Christmas Gala DInner 2023 will be donated to Camillian Home for Children Living With Disabilities.

HAI - ITALIAN

Camillian Home is a registered non-profit children's charity operating on behalf of the St. Camillus Foundation of Thailand in the area of Lat Krabang, Bangkok. The Home was initiated by Father Giovanni Contarin, an Italian Priest who has done extensive work for the poor in Thailand since 1987. It targets orphaned and abandoned children who are living with disabilities and serious illness. Our purpose is to rehabilitate the children without any discrimination.

Camillian Home is a unique place designed to allow each child to receive specialized care and treatment in an environment that encourages and develops their capabilities, regardless of the severity of their condition, and it aims to serve as a model in caring for vulnerable children with special needs. Significant work is also being carried out for disabled people living in the community. Disabled people and their families often face embarrassment, discrimination and misconception from the general public. As part of an integrated approach, our medical and social workers support disabled people living in the communities by providing medical care, adaptive equipment, training and importantly establishing long term personal relationships.

The Home receives very little government support, but instead survives on the generous support and donations from individuals and corporations.

The operations of Camillian Home consists of various activities, such as activities to stimulate development that correspond to children's age, rehabilitation through physical activities, meditation, self-help training activities for daily routines, activities that promote socializing, physical therapy, art therapy, and other therapeutic activities. These activities benefit the children in terms of development. Over the past years, the Camillian Home operations have seen an increase in patrons. There are more resident children and day care children (children who visit during the day and do not reside at the home)







Camillian Home for Children Living with Disabilities Lat Krabang

81/2 Luang Phaeng Road, Kumthong, Ladkrabang, Bangkok 10520

Tel : 02 360 7852 Mobile : 092 708 0708 Website: https://www.camillianhome.org/en



Discover Global Food Product With Mr. Tony Bates



On 2nd January 2024 - Ms. Phanatchakorn Muanafak, TICC CRM Assistant honored to interview Mr. Tony Bates, the Manaaing Director of Global Food Product. Mr. Tony Bates, together with his Thai business partner Mrs. June, founded in 2005 Global Food Products with the objective to bring the most exquisite products from various corners of the world to Thailand, creating a delightful and diverse culinary experience for the land of smiles. With a focus on top-tier quality food, nowadays they earned the trust to import world-renowned brands to Thailand.

Q: GFP generates billions of revenues to meet consumers' choices: Thailand in THB, please tell us more about capturing that market share in F&B, HORECA, and FMCG industries?

A: We are about to celebrate our 20 years of activity and we now count about 300 employees: we just moved to a more comfortable office in Rama O: Normally, we regard the best cui-3 (not far from both our warehouse and Bangkok business district Sathorn) and our solidity in the market is the result of a continuous job based on both quality products and the creation of trusting A: I believe 'culinary crown' meanings is and long lasting relationships with people of the business here. We don't just sell, but we develop trust and we always try to give back to our customers, in terms of activations, events, stock support, etc.

Q: As your HORECA shares target B2B and FMCG for B2C, how many percentages do they share and how do you focus on two different business sections while other companies target either B2B or B2C?

A: Year by uear, our organisation arew together with our team. B2B and B2C goes on different paths but sometimes they match, and so our sales people. We also have a precise control on the results, in order to increase orders when products are demanded and at the same time making sure we always have the stock to make our clients happy. This comes with reliability: the client is happy to deal with us because they know we'll always be able to accommodate their needs.

Q: As GFP brings the most exquisite food and beverage products from various corners of the world (Such as Italy, USA, Germany, Australia and more) to Thailand, what is the opportunity you capture this market?

A: Our extensive portfolio includes imports from Australia. New Zealand. Italy, Singapore, USA, Germany, England, Spain, Malaysia, Hong Kong, Poland, and more, enriching **Thailand**'s markets with a wide array of international flavours. This selection is especially made it to the list of Asia's 50 Best Restau-

and especially Bangkok are home of people coming from all over the world, who are familiar with certain types of brand. We scout them and we make them available here.

sine as "Culinary crown". What do you think about this term and how it shall meet its expectations based on your experiences?

very different for each of us, because it involves different concepts: I would maybe give the 'culinary crown' to a great pizza maker, but somebody else would give it to their grandmother's cake, or to a chef running a restaurant of modern and luxury cuisine. In general, I think those who can be awarded of the 'culinary crown' it's because they give their customers an unforgettable experience.

Q: As all fine dining spots use San Pellearino and Acaua Panna in top-world class restaurants, what are the takeaways representing them?

A: San Pellegrino is a great example of a great work when both us and our supplier work together to make the final customer happy. In terms of sponsorships, media contents, events and positioning on the best tables of the nation we make sure to always be there. The one with San Pellegrino is a long lasting partnership, as well as a warranty of quality for fine dining (but not only!) spots and great events all over the world. The last one we sponsored last year was the Tatler Ball, a completely success.

Q: According to The World's 50 Best Restaurants 2023, we have those Central and other restaurants and otherrestaurants sponsored by S.Pellegrino & Acaua Panna, do you think Thailand is ready to be one of them and when it could possibly be?

A: Definitely Thailand is a great place for culinary happenings. You may note this year 8 restaurants in Bangkok made

rants 2023, and it culminated with Le Du (*1 Michelin star & No. 1 Asia's Best 50 restaurants 2023) Nusara (No. 3 Asia's Best 50 restaurants 2023). As I said there are great possibility and a great exciting for Thailand's culinary scene, not only for fine dining: we are happy to place San Pellearino and Acaua Panna bottles on the tables of the best pizzerias of the world having their home in Thailand, as well as in other amazing casual dining spots.

Q: The Revolution in gastronomy seems to be growing more and more, and food and art are combinations for fine dining, does GFP have anu projects coming up you would like to share?

A: When it comes to fine dining art is always involved, starting from the ambient, the mise en place and continuing in the presentation of the dishes, which is never a casual combination of flavours, textures and colours.

However, we are now planning the activities for 2024 and fine dining will be only a small part of them; we are willing to explore more the opportunities of the sport events and increase our presence in retail promotions and exhibitions, such as Thaifex. Everything will be, as usual, coordinated by our marketing team and organised according to each brand's highlights and positioning.



Mr. Tony Bates, the Managing Director

FEATURES

VIRGILIC

PANETTONE: It tastes like holiday (Not only Christmas)

All I want for Christmas is shiny lights, golden ribbons and the The export of Italian panettone and pandoro is worth apfragrance of a billowing, toffee-hued, chef's-hat-shaped mass proximately EUR 500 million. It's a business which, in the of sweet bread, with creamy insides studded with raisins and last year alone, has grown double digits. According to Concitrus peel fartigianato, an association that protects and promotes the productive heritage of Italy, the countries that most appreci-Panettone - one of the most beloved and recognizable Italate the typical Italian Christmas sweets are mainly European, ian symbols for Christmas - has long overcome national borbut China and Japan interest is also growing.

ders and conquered an international profile, breaking out "In a certain way, Panettone symbolizes a bridge bereal disputes between purists and ultrapurists, traditionalists tween Italian and global taste." says Filippo Cassabai, and modernists, and, of course, between Italy and the rest of co-founder of Virgilio Creating Value, a consultancy firm the world. Now that panettone's reputation has risen, so have operating as a branch office in Asia for western brands. <u>"We</u> the stakes for Italian bakers, who are jockeying not only for are currently developing a new project with Tre Marie, ownership of that tradition, but also for market share. Seva milanese bakery brand with more than one hundred eral competitions have been organized to set the standards years of experience in panettone production. Le Tre Mafor the most famous leavened bread in the world: Panettone rie is distributed in mainland China, Thailand, Hong Kong world Championship (not to be confused with Coppa del monand Taiwan: each panettone will be accompanied by red. do del Panettone), Panettone Day in Milan, Panettone duel in envelopes dedicated to Chinese New Year of the Dragon. Parma, Artisti del Panettone competition etc. Starting from We are convinced that the panettone's use of luxury in-2022, even Japan's Panettone Appreciation Society has held gredients such as butter, eggs and candied fruit makes its first competition, this latter being only one of the many evits consumption ideal for festive occasions - not only limidences of the success that panettone is gaining in Asia. Every ited to Christmas." year, more and more Asian bakers try themselves in cooking this delicious but highly difficult bread, whose preparation often takes days and days of work. That is why panettone is also known as the "mount Everest" of bakery.



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ICETEAM 1927 / CATTABRIGA

Iceteam 1927 is one of the leading companies in To follow closer the evolution of the Asian market, the world of gelato and pastry machines, it was Iceteam 1927 / Cattabriga in 2016 created the pocreated in 2010 to unite and to coordinate the existing brands of Cattabriga, Coldelite, Promag and OttFreezer. The company is part of Ali Group, the From here Iceteam 1927 manages the entire largest global leader for foodservice equipment.

Among the four brands, Cattabriga is the most renowned in the market and the oldest, its creation dates back to 1927 when Otello Cattabriga invented the first automatic gelato machine, which is still present on the market today.

Nowadays Iceteam 1927 showcases one of the most complete product ranges of the sector and strives every day for innovation following its motto "Inspired by Chefs". Gelato is a product growing rapidly in Asia, as new generations start to appreciate the product more and more, so the produced volume keeps increasing.

The main reasons behind its success beside its der, allowing its operators to always growing popularity are its profitability, and the relatively ease of operations. Low costs of fresh and natural raw materials used in gelato production make the final product one of the most profitable businesses in the food industry, as much as other authentic Italian products such as coffee and pizza. Moreover, medium qualified chefs can easily learn the production process behind the creation of gelato and new flavours.





Recently Iceteam 1927 / Cattabriga has proudly started collaborating with the Thai – Italian Chamber of Commerce, a delightful opportunity to have inside the new facility Cubo2, one of Iceteam's best sellers in Thailand and all of Asia.

Cubo2 is the smallest gelato machine in Iceteam's product range, it can make 2 kg (2.5 It) of gelato every 12 minutes, the equivalent of a small gelato tub. Thanks to the continuous churning feature, Cubo2 can preserve gelato inside the cylindisplay fresh gelato and serve it to customers directly from the machine.

sition of Resident Manager, who resides in Bangkok and has made the city his headquarter. region of Asia-Pacific, registering a growth in turnover of approximately 25% per year.

Cubo2 is the ideal unit for restaurants wanting to expand their dessert menu, cafeterias in need of a small gelato production and pastry and bakery stores looking into frozen pastry products such as sticks, gelato mono-portions, gelato biscuits and gelato jars.



Sandena 2011 ADM Sicily : Sun, Sea, Mystery!

้ซีรีย์ Webinar จากหอการค้าไทย - อิตาเลียน ที่จะนำพา ้คุณไปรู้จักกับแคว้นทั้ง 20 แคว้นในอิตาลี





The Thai-Italian Chamber of Commerce (TICC) is glad to announce the next episode of Webinar Series dedicated to the 20 Regions of Italy, called: "Sicily : Sun, sea, mystery!". Follow our webinar series that will take you on its prosperity and development, making it one of the most advanced places in Europe.

Luxury Italy: Top Destinations aims to promote and educate non-Italians about discovering iconic cities, regions, as well as lesser-known destinations. In this episode 9, "Sicily : Sun, sea, mystery!". Sicily, nestled in the southern part of Italy, boasts a history spanning over 10,000 years and is adorned with distinctive architecture resulting from a harmonious blend of cultures. Additionally, its breathtaking natural landscapes provide a sense of relaxation and tranquility. K. Bee Wongsuwanlert , who possesses firsthand experience of living in Sicily, takes us on an immersive journey through this extraordinary region, uncovering its captivating tourist destinations, intriguing tales, delectable cuisine, and cinematic wonders. Embark on a voyage to the Mediterranean gem that is Sicily, guided by our exploration.

The island of Sicily is renowned for its rich cultural heritage and archaeological beauty. From the ancient Greek temples of Agrigento to the Roman amphitheater in Catania. K. Bee Wonasuwanlert will talk us through these historical treasures, through the influences that have shaped Sicily into the unique destination it is today. Moreover, we will see Sicily's culinary scene , from the famous cannoli to arancini, participants will discover the gems that make Sicilian cuisine a highlight for any food enthusiast. In addition Sicily's landscapes are a testament to nature's arandeur. From the Mount Etna, Europe's highest and most active volcano, to the beaches with crystal-clear waters, Sicily offers a diverse range of breathtaking scenery.







NEWSLETTER

Personal Income Tax on foreign-sourced income brought into Thailand by Thai tax residents

The Revenue Department has recently announced changes to the taxation of foreign-sourced income brought into Thailand by Thai tax residents. Previously, Thai tax residents who earned income abroad would not be subject to personal income tax if the taxable income was not brought in within the same tax year that it was earned.

Effective from 1 January 2024 onwards, foreign-sourced income brought into Thailand in any tax year will therefrom be subject to Thai personal income tax. Additionally, personal income tax on foreign-sourced income shall be applied for the foreign-sourced income incurred from this date onwards. Simply put, this means that only income generated and brought into Thailand from the start of 2024 will be subject to Thai personal income. If the income was generated before 2024 and brought into Thailand in 2024, or later years, it will not be subject to Thai personal income tax.

Key Points of the Revenue Department Order:

A Thai tax resident is defined as an individual residing up to 180 days or more in Thailand within a tax year. Under the new regulations, Thai tax residents who earned foreign-sourced income in the same tax year are required to include foreign-sourced income in their Thai Personal Income Tax calculations in the tax year in which the taxable income was brought into Thailand.

This includes income from employment, foreign business activities, or foreign property ownership brought into Thailand in the tax year. The combined income, including foreignsourced income, is subject to Thai Personal Income Tax at progressive rate of 0-35% of the net income.

Those who have experienced tax deductions or payments on their foreign-sourced income in another nation may have the opportunity to use these tax deductions or payments as tax credit against their Thai Personal Income Tax in Thailand or exemption, as the case may be. This option is available in accordance with the rules prescribed in the applicable Double Tax Treaties between Thailand and the respective foreign country.

These modifications represent a considerable transformation in the taxation of foreign-sourced income brought into Thailand, requiring thoughtful deliberation from individuals impacted by the updated regulations.

Seeking guidance from tax professionals is advisable to ensure proper compliance and tax optimization. Please reach out to <u>law@ilct.co.th</u> for any specific legal enquiries.

ILCT Ltd. ปริษัท ไอแอลซีที จำกัด

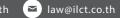


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BREATHING IN BANGKOK: **A VITAL** CONCERN FOR ALL Dr. PANTAREE

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ASWANETMANEE

Ever wondered about the air you're breathing in Bangkok? It's not just the city buzz; there's this thing called PM2.5 floating around, and it's pretty important. In this brief article, Dr. Pantaree Aswanetmanee is breaking down three key health aspects that everyone should know about. From the PM2.5 pollution to age-old concerns like tuberculosis, passing by the often-overlooked topic of quality sleep . she's got it all covered.

PM2.5: GUARD YOUR LUNGS

Fine particulate matter (PM2.5) is, as the name it is, very small particles suspended in the air. In Thailand, air pollution caused by PM2.5 will be in full swing during the upcoming non-rainy season. Particular attention should be paid in urban areas such as Bangkok, Chiangmai and Chachoengsao provinces, where factories, slash-and-burn agriculture, and mining development is progressing.

"Lead to lung cancer and heart disease in the long term"

When these substances enter the body, respiratory symptoms such as nasal congestion, dry nose, nosebleeds, and runny nose begin first. People with asthma, allergies, or other respiratory-related illnesses should be aware that PM2.5 can worsen or trigger the exertion of these illnesses. PM2.5 can also affect other organs, such as itchy eyes and allergies, and in the long term, it can lead to lung cancer and heart disease.

Tuberculosis (TB) has seen improvement in Thailand, but it's still prevalent, with 50 cases per 100,000 people. Exposure to TB bacilli, transmitted through coughing or sneezing, poses a risk, especially with highly virulent or contagious bacteria. Factors like prolonged smoking or immune compromise increase susceptibility. About 90% of those infected can naturally expel the bacteria, while 10% may carry it for years, but a robust immune system usually prevents disease onset.

" 50 cases per 100,00 people in Thailand"

Diagnosis at the hospital involves a medical examination, followed by a PCR test, and chest x-ray. TB is a drug-treatable disease, detectable in active (show symptoms) or latent forms (no symptoms). Preventing TB involves avoid clusters, but a few hours in a cab or at a party isn't high risk. True risk lies in close, prolonged living situations, like cohabiting in a military base.

SLEEP APNEA: THE SILENT DISRUPTOR

Quality sleep is paramount for overall well-being, yet even with sufficient hours of rest (7 to 10 hours), you may face sleep apnea. This condition, characterized by interruptions in breathing during sleep, reducing the oxygen supply to the brain. It can have consequences on health, affecting the autonomic nervous system, heart, blood pressure, and the brain. While often associated with obesity (BMI







TUBERCULOSIS: A PERSISTENT THREAT

over 30) and lifestyle choices, even thin individuals can be affected. Warning signs, such as snoring, disrupted sleep patterns, morning fatigue and thirst, should prompt consideration of a sleep test.

"Reducing the oxygen supply to the brain"

The sleep test involves an overnight hospital stay, where various parameters like oxygen levels, EEG, sleep stages (1-4, and REM sleep), breathing status, ECG, and apnea frequency are assessed. Additionally, the effectiveness of symptom improvement can be measured in the second half of the test by using a CPAP (Continuous Positive Airway Pressure) machine.

In summary, various external factors can influence your respiratory health, potentially leading to more severe conditions. Prioritizing prevention, including regular check-ups and specific tests (e.g sleep apnea), can significantly reduce the risk of adverse outcomes. Don't hesitate to seek guidance from a specialist if any doubts arise.

Contact Information:



Pulmonary (Lung) Center Bldg A -15th floor Service Hours: 8.00-20.00 Tel: +662 011 3591



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At TICC, we specialize in fostering connections between businesses, individuals, and innovative ideas, and it is with great enthusiasm that we extend a warm welcome to the TICC community!

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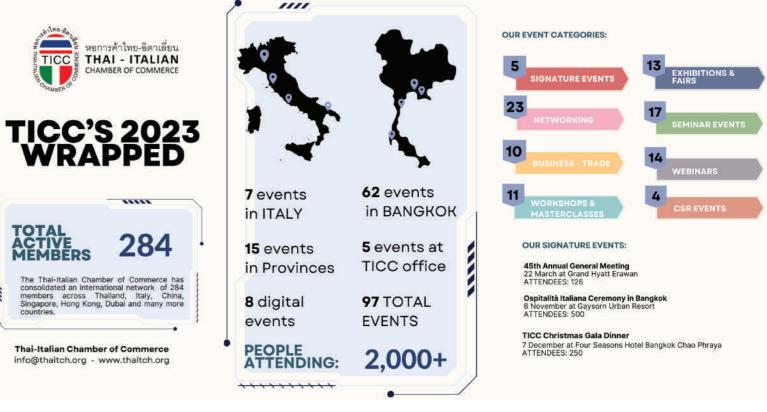
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TICC's 2023 Wrapped Up

Looking back on the past year, we accomplished the execution of a total of **97** events. Among these, 23 were dedicated to networking, 10 focused on business and trade, 11 centered around workshops and masterclasses, 13 involved exhibitions and fairs, while 17 were seminars and 14 were webinars. Additionally, we successfully organized 4 CSR events.

We extended our reach beyond Bangkok, in cities such as **Hua Hin, Pattaya, Phuket, and Italian cities like Milan, Pisa, and Firenze**.

All our signature events were conducted seamlessly. The Ospitalità Italiana in Bangkok drew considerable attention, boasting an impressive turnout of **over 500 attendees**. The TICC Christmas gala dinner, hosted at the Four Seasons Hotel at Chao Prahaya, marked the conclusion to the year 2023, with 250 participants comprising both members and non-members.

In addition, this year, the chamber welcomed new members, with a total of 284 individuals joining from across Thailand, Italy and ASEAN countries.



This year TICC proudly announces the **TICC Christmas Gala Dinner 2023**, the most anticipated event of the year! Hosted at the Four Seasons Hotel in Bangkok, it was one of our signature event, where guests were transported to a world of sheer sophistication and joyful holidays atmosphere. This event was filled with happiness, mirth, and delectable culinary delights and beverages.

Events Highlight

Workshop / Masterclass Pasta Day with Rustichella d'Abruzzo 16 October VENUE: The Food School Bangkok, Soi Chula ATTENDEES: 100

Business and Trade Events Pasta Day with Rustichella d'Abruzzo 16 October VENUE: The Food School Bangkok, Soi Chula ATTENDEES: 100

Exhibitions and Fairs

TRAFS (Thailand Retail, Food & Hospitality Services) 13/16 July VENUE: Bangkok Int. Trade & Exhib. Centre

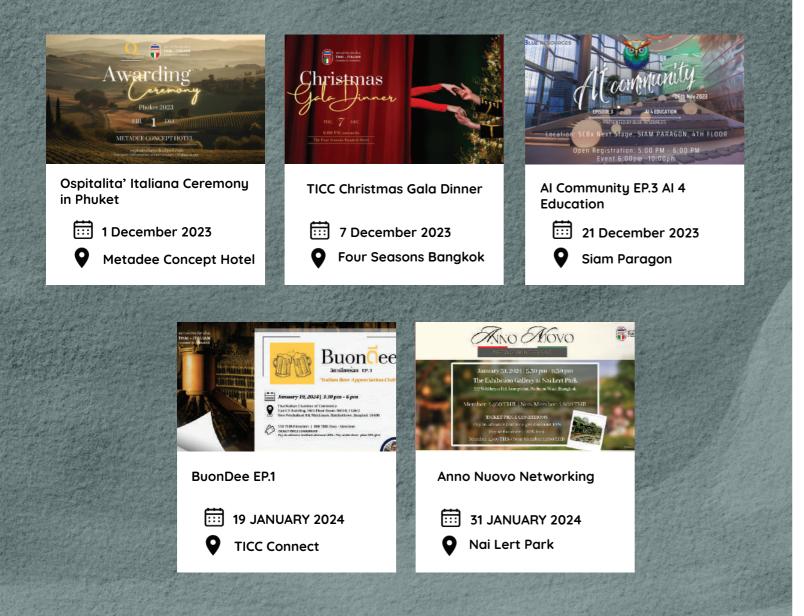


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UPCOMING EVENTS

December - Onwards



NEW MEMBERS ANNOUNCEMENT

In November - December



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Per i 45 paesi esteri più importanti per l'interscambio commerciale dell'Italia, le CCIE ivi operanti forniscono informazioni utili e un primo orientamento attraverso webinar settoriali o inerenti a tematiche specifiche, in cui vengono illustrate le caratteristiche del mercato per i prodotti in esame e le opportunità di business per le aziende italiane.





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